### CHÂTEAU HAUT-BAGES LIBÉRAL



**TOOLS & ACTIVATION** 

# DIGITAL ACTIVATIONS CONTENTS & GOAL

We are supporting you in promoting Gonzague & Claire Lurton wines, especially in en e-retail.

Together,

Let's expand the visibility of each Estate

Let's multiply the occasions of tasting our Great Wines

Let's emphasize the individual character of each brand.

You will find in this presentation the description of all the tools that we make available to you via our Dropbox.



Contact:

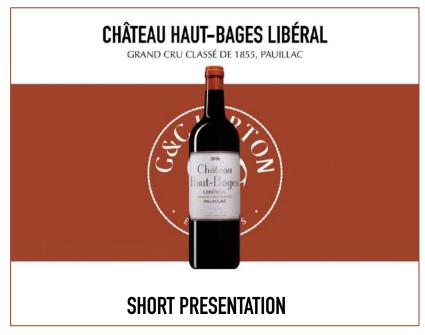
Maéva Senéchau E-Business Manager Maeva.senechau@gc-lurton.com +337 57 47 62 49

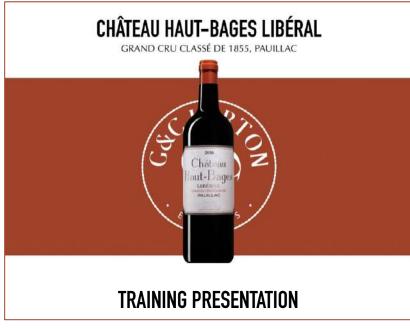


## CHÂTEAU HAUT-BAGES LIBÉRAL

### CHÂTEAU HAUT-BAGES LIBÉRAL PRESENTATION.

GRAND CRU CLASSÉ ORGANIC CERTIFIED, PIONEER IN AGROECOLOGY PRACTICES







**READING TIME: 5 MIN** 

REMINDER OF THE KEY SELLING POINTS, TO PREPARE CUSTOMER APPOINTMENT

AVAILABLE IN FR, ENG, CN

**READING TIME: 5 MIN** 

FOR SALES STAFF TRAINING. VERY VISUAL PRESENTATION, WITH KEY MESSAGES.

AVAILABLE IN FR, ENG, CN

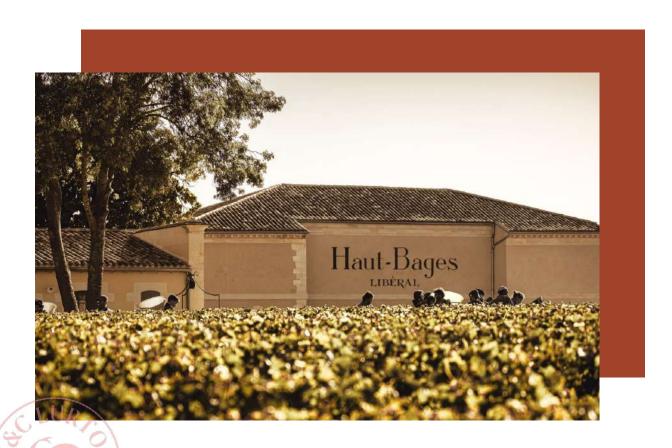
**READING TIME: 15 MIN** 

VERY DETAILED PRESENTATION, WITH ANECDOTES, TO BECOME A HAUT BAGES LIBERAL EXPERT.

AVAILABLE IN FR, ENG, CN

### CHÂTEAU HAUT-BAGES LIBÉRAL PRESENTATION.

GRAND CRU CLASSÉ ORGANIC CERTIFIED, PIONEER IN AGROECOLOGY PRACTICES



In the early 18th century, the Libéral family, owners of the Château, acquired some of the **FINEST TERROIRS IN THE SOUTH OF THE PAUILLAC APPELLATION**. Château Haut-Bages Libéral's vineyard, of only 30 hectares, is ideally located on the edge of the Gironde estuary. It gives a unique character due to clay-limestone soil. Also, the vineyard has the benefit of a mild and humid microclimate, of biodiversity and of a special energy.

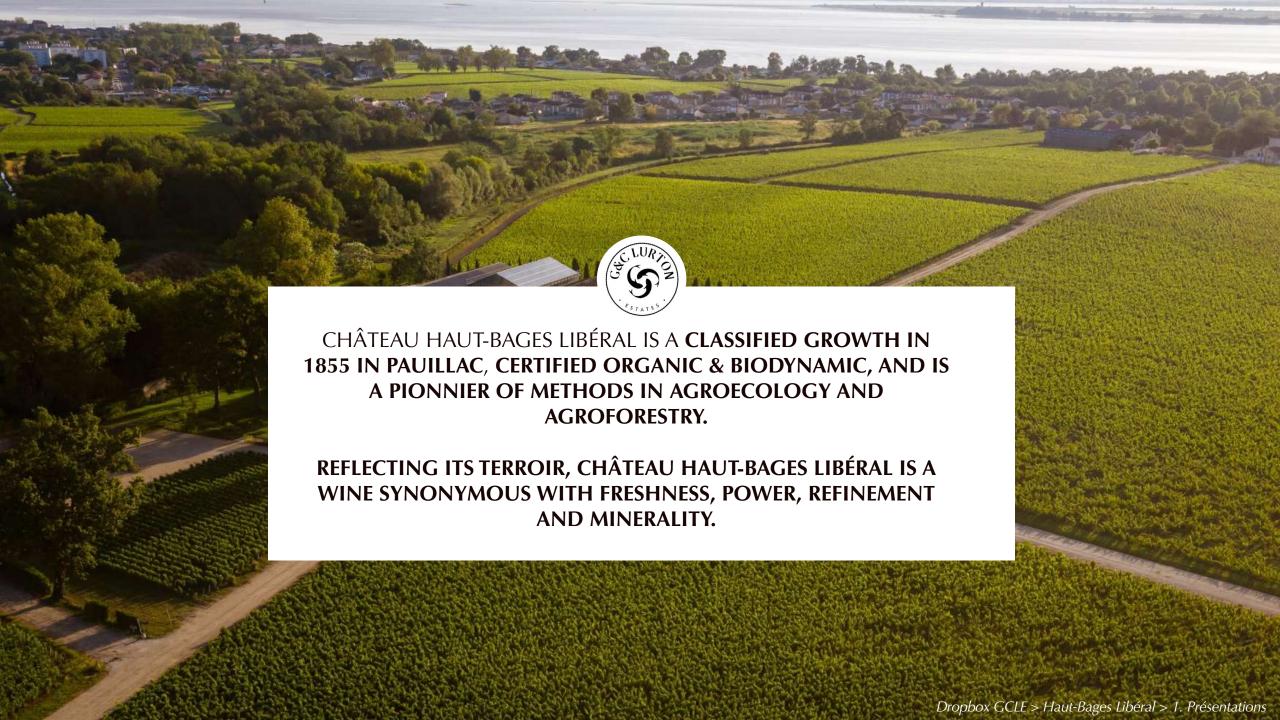
### THE 1855 CLASSIFICATION CROWNED THIS ASCENT WITH THE OBTAINING OF THE TITLE OF GRAND CRU CLASSÉ.

The Merlaut family, owner since 1982, quickly realized that the strenght and uniqueness of Haut-Bages Libéral resulted from the quality of its terroir. This is how Claire, 3rd generation of the gamily, is committed to **PRESERVING THIS EXCEPTIONAL TERROIR, THANKS TO ORGANIC, BIODYNAMIC AND AGROECOLOGICAL APPROCHES**. The viticulture at Château Haut-Bages Libéral now relies on biodiversity, which guarantees the resilience and sustainability of the vineyard.

### THE ESTATE IS ORGANIC CERTIFIED SINCE THE 2019 VINTAGE AND FOLLOWING A BIODYNAMIC CONVERSION.

The vine has never been so flourishing! Château Haut-Bages Libéral can now totally devote itself to its primary essence, the **PRODUCTION OF A**GREAT WINE, EXCEEDING THE EXPECTATIONS OF A 5TH

CLASSIFIED GROWTH IN 1855.



### CHÂTEAU HAUT-BAGES LIBÉRAL PICTURES



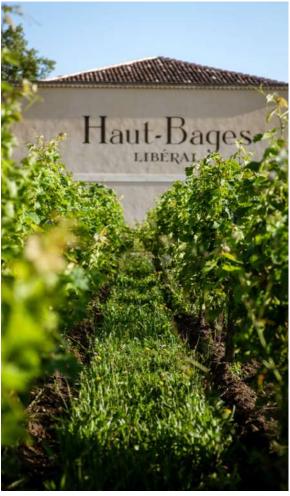










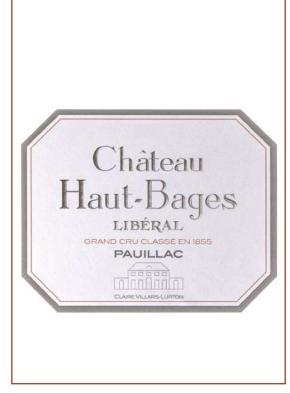


ESTATE, VINEYARD, TECHNICAL BUIDLINGS, REFLECTING THE ESTATE DNA
PICTURES DATA BASE UPDATED EVERY YEAR.

### PACKSHOTS & 3D VIDEO









#### FOR COMPLETE AND OPTIMIZED PRODUCT PAGES

AVAILABLE FROM 2014 VINTAGE TO 2020 + NOT VINTAGED IN JPG (WHITE BACKGROUND BLANC) & PNG.

SHORT 3D ROTATION VIDEO IN .MP4 NOT VINTAGED BOTTLE WHITE & DARK BACKGROUNDS

### TECHNICAL SHEETS

ESTATE PRESENTATION

CRITICS TASTING
COMMENTS &
NOTES

**CERTIFICATIONS** 

TECHNICAL
INFORMATION:
VINEYARD, SOIL,
BLEND,
WINEMAKING,
AGEING.

(FRENCH, ENGLISH, CHINESE)



### **CORPORATE BEAUTYSHOT**



### FOR E-RETAIL BANNER + LANDING PAGE HEADER

AVAILABLE IN JPG AND PNG. SIZE: 1412x450 PX, CUSTOMIZABLE. AVAILABLE FOR 2019, 2020 AND 2021 VINTAGES + NOT VINTAGED.

### **CORPORATE BEAUTYSHOT**







FOR SOCIAL MEDIAS (post + story), NEWSLETTER, PRODUCT PAGE ...

IN JPG & PNG. AVAILABLE FOR 2019, 2020 VINTAGES AND NOT VINTAGED.







### FOR KEY AND SEASONAL SALES









FOR KEY AND SEASONAL SALES









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FOR KEY AND SEASONAL SALES









FOR KEY AND SEASONAL SALES









FOR KEY AND SEASONAL SALES

### **CUSTOMER CONSUMPTION**

### **FOOD & WINE PAIRING GUIDE**

FOR CONSUMPTION
PROJECTION + CREATION
OF A TASTING
EXPERIENCE

ONE PAIRING BY VINTAGE, FROM 2014 TO 2020

BEAUTYSHOTS IN JPG & PNG. AVAILABLE IN BANNER, A4V, A4H AND SQUARE.

GUIDE PROVIDED DESCRIBES THE PAIRING, AND GIVES ASSOCIATED RECIPES (FRENCH AND ENGLISH)



## CHÂTEAU HAUT-BAGES LIBÉRAL 2019 x VANILLA BEANS

A PAIRING THAT REMINDS A JOURNEY ...

CHÂTEAU HAUT-BAGES LIBÉRAL IS MAINLY AGED IN FRENCH OAK BARRELS. THE WOOD GIVES THE WINE A BUTTERY, VANILLA AND SLIGHTLY SPICY AROMA.

HERE, WE WOULD LIKE TO HIGHLIGHT THIS AGEING THANKS TO THE VANILLA, WHICH SUBLIMATES THE TANNIC STRUCTURE OF THIS VINTAGE 2019, AND BRINGS A REAL TOUCH OF EXOTICISM.

CHÂTEAU HAUT BAGES LIBÉRAL 2019, IS A WINE OF GREAT FULLNESS, WITH FINE BUT POWERFUL TANNINS.

A MINERAL, FRUITY AND SPICY WINE, WITH NOTES OF WHITE PEPPER, EUCALYPTUS AND LIQUORICE.

VANILLA IS A SPICE FROM THE TROPICS WITH A SWEET AND SUBTLE TASTE. IT CAN BE USED IN SALTED DISHES AS WELL AS IN PASTRIES! WE RECOMMEND USING VANILLA IN THE FORM OF BEANS.

#### CIDE IDEAS

#### SUMMER FRUIT PAPILLOTE WITH VANILLA

Nettainnes, plans, wild herries, straylerines and reductions are confined with crosse decases and a vanilla basis.

A finally and upicy aromatic, on the finesse, which reminds the bosines of Chitrary Hard blages Liberal 2019 and its enveloping testure.

A simple and effective match, with a broatfird sweetness and great delicacy!

#### DUCK BREAST WITH VANILIA

The duck treast is a true traditional of French gastroomity! Whether pain friest, baked or barbecared, the tasking of the duck treast gives off notes or masting, which, will remind the secondary notes of the agoing when it is combined with be until a common, figureties. I.

Chibrare transferages, taking 2019 early connected the text of the duck with its follows and mergy.



### **CUSTOMER CONSUMPTION**

### **FOOD & WINE PAIRING BEAUTYSHOTS**









FOR CONSUMPTION PROJECTION + CREATION OF A TASTING EXPERIENCE

ONE PAIRING BY VINTAGE, FROM 2014 In Jpg. Available in Banner, A4V, A4H and Square.

### **CUSTOMER CONSUMPTION**

### **FOOD & WINE PAIRING BEAUTYSHOTS**

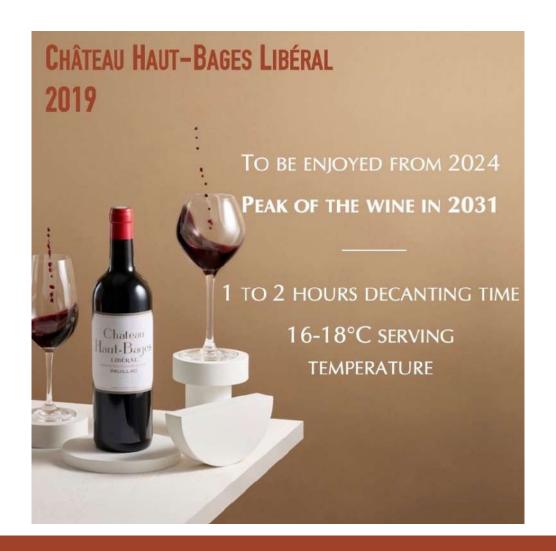






FOR CONSUMPTION PROJECTION + CREATION OF A TASTING EXPERIENCE ONE PAIRING BY VINTAGE, FROM 2014 IN JPG. AVAILABLE IN BANNER, A4V, A4H AND SQUARE.

### **CUSTOMER CONSUMPTION SERVING TIPS**



#### SERVING AND TASTING TIPS FOR CUSTOMERS

AVAILABLE FROM 2015 VINTAGE TO 2020 FRENCH AND ENGLISH

## CERES FROM CHÂTEAU HAUT-BAGES LIBÉRAL

### CERES FROM CHÂTEAU HAUT-BAGES LIBÉRAL - PRÉSENTATION

FIRST ORGANIC NATURAL WINE FROM A PAUILLAC CLASSIFIED GROWTH VINEYARD



Coming from a plot entirely managed with agroecology and agroforestry methods, **THE CUVÉE CERES REFLECTS A PHILOSOPHY** that guides Claire Lurton and the Château Haut-Bages Libéral teams in their saily relationship with the land, the vines and the terroir.

For more that 15 years, this philosophy has spurred them to move away from conventional practices to experiment with ALTERNATIVE, MORE SUSTAINABLE METHODS OF CULTIVATION AND WINEMAKING, THAT ARE MORE RESPECTFUL OF NATURAL BALANCE.

THE CERES CUVÉE is part of a global reflection and REFLECTS A LONG-TERM COMMITMENT IN FAVOR OF A VITICULTURE BOTH VIRTUOUS AND AUDACIOUS.

To design the label of this lively, natural and organic cuvée, Claire Lurton has choosen François Houtin, an artist best known for his collaborations with Hermès. This label **CELEBRATES VINES IN THEIR NATURAL ENVIRONMENT**, and showcases the plurality of plant life, erasing the borders between the different species.

This true piece of arts represents perfectly **CERES: an ORGANIC, LIVELY AND BRILLIANT WINE.** 



### CHÂTEAU HAUT-BAGES LIBÉRAL PICTURES









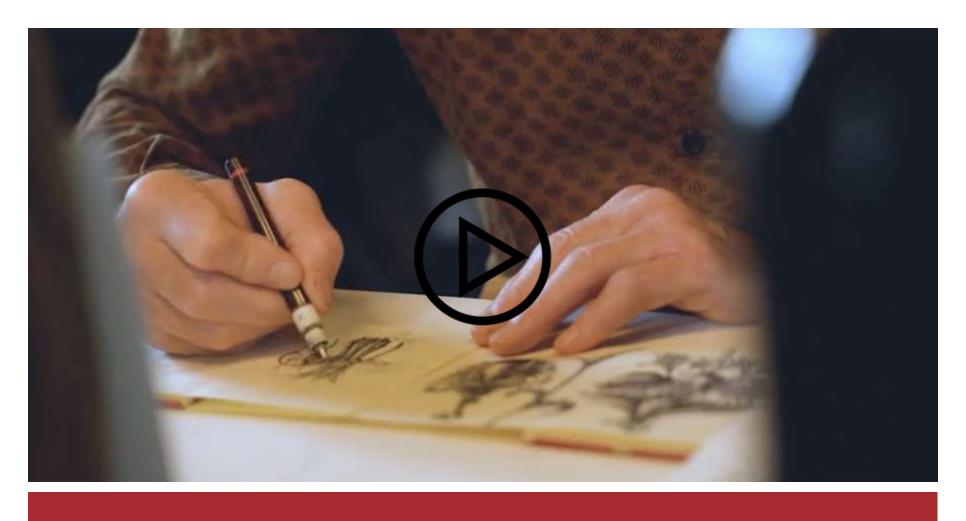






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### **VIDEO INTRODUCTION**



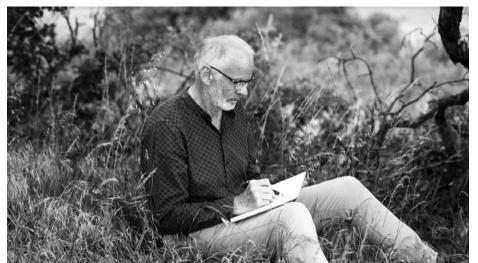
CERES PROJECT INTRODUCTION .MP4

### ARTISTIC COLLABORATION PICTURES









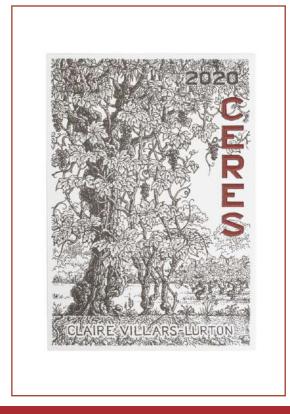


Dropbox GCLE > Haut-Bages Libéral > 4. Visuels Marque > Institutionnels > CERES

### PACKSHOTS & 3D VIDEO







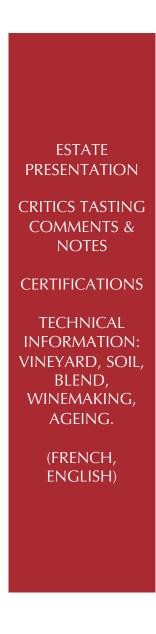


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### **TECHNICAL SHEETS**





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